CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

Contract / Rev	<u>vision</u>	- 1	Alt Order #	
1836570	1	- 1	08838604	
1				
Estimate #				
5055				
		Orig	ginal Date /	Revision /
te ,		10	0/18/17	/ 10/18/17
Billing Cycle	Billing	Cale	endar	Cash/Trade
EOM/EOC	Broado	ast		Cash
Property	Accour	it Ex	recutive	Sales Office
WSFA	Ryan E	ddir	าร	HRP-Washingto
Special Handl	ing			
Demographic				
Adults 35+			· ·	
Agy Code	Adverti	ser	Code	Product 1/2
TV13041	836			967
Agency Ref			Advertiser	Ref
		- 1		
	1836570 Estimate # 5055 te . Billing Cycle EOM/EOC Property WSFA Special Hand Demographic Adults 35+ Agy Code TV13041	Estimate # 5055 te . Billing Cycle Billing EOM/EOC Broadce Property Accour Ryan E Special Handling Demographic Adults 35+ Agy Code Advertity TV13041 836	1836570 / Estimate # 5055 te	1836570 / 08838604 Estimate # 5055

*Line Ch Start Data Fad Data Description	Start/End Time	D	Spots/	D	0	A
*Line Ch Start Date End Date Description 1 WSFA 10/20/17 10/20/17 WSFA 12 News at Ten - MF		Days	Length Week :30		/peSpots NM 1	Amount \$275.00
Start Date	Rate		.30	,	1101	\$275.00
Week: 10/16/17 10/22/171 1	\$275.00			·		
2 WSFA 10/20/17 10/20/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week			:30	N	M 1	\$50.00
Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	<u>Rate</u> \$50.00			•		
3 WSFA 10/20/17 10/20/17 WSFA 12 News at Noon	12-1230pm		:30	١	NM 1	\$100.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	<u>Rate</u> \$100.00					
4 WSFA 10/20/17 10/20/17 JUDGE JUDY 1ST RUN	330-4p		:30		JM . 1	\$60.00
Start Date	Rate	•	.50		in i	Ψ00.00
Week: 10/16/17 10/22/171 1	\$60.00					
5 WSFA 10/20/17 10/20/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week	5-530a Rate		:30	. ,	I 1	\$85.00
Week: 10/16/17 10/22/171 1	\$85.00					
6 WSFA 10/20/17 10/20/17 WSFA 12 News at Five	5-530pm		:30	N	M 1	\$185.00
Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1	<u>Rate</u> \$185.00					
7 WSFA 10/20/17 10/20/17 Today in Alabama 530a	528am-6am		:30		JM 1	\$100.00
Start Date End Date Weekdays Spots/Week	Rate		.00	•		Q100.00
Week: 10/16/17 10/22/171 1	\$100.00			·		
8 WSFA 10/20/17 10/20/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week	6-630pm Rate		:30	N	JM 1	\$350.00
Week: 10/16/17 10/22/171 1	\$350.00					
9 WSFA 10/20/17 10/20/17 Today In Alabama	6a-7a		:30		I M 1	\$175.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	<u>Rate</u> \$175.00					
10 WSFA 10/20/17 10/20/17 ENTERTAINMENT TONIGH			:30	N.	JM 1	\$215.00
Start Date	Rate			•	<u> </u>	Q2.10.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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Contract / Revision Alt Order # 08838604 1836570

Contract Dates Product • Estimate # 10/16/17 - 10/22/17 D. JONES SENATE CO 5055

Original Date / Revision <u>Advertiser</u> 10/18/17 / 10/18/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	TypeSpots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	<u>Rate</u> \$215.00			
11 WSFA 10/20/17 10/20/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
12 WSFA 10/20/17 10/20/17 NBC Today 2 <u>Start Date End Date Weekdays Spots/Week</u> Week: 10/16/17 10/22/171 1	9-10am <u>Rate</u> \$50.00	:30	NM 1	\$50.00
13 WSFA 10/16/17 10/16/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 1 1	1035-1137pm <u>Rate</u> \$115.00	:30	NM 1	\$115.00
14 WSFA 10/16/17 10/16/17 ALABAMA LIVE @ 11A <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 1 1	11-1130Am <u>Rate</u> \$30.00	:30	NM 1	\$30.00
15 WSFA 10/16/17 10/16/17 ALABAMA LIVE @ 1130AN Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	1 1130A-12P <u>Rate</u> \$30.00	:30	NM 1	\$30.00
16 WSFA 10/16/17 10/16/17 NET Days of Our Lives <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 1 1	1230-130p <u>Rate</u> \$150.00	:30	NM 1	\$150.00
17 WSFA 10/16/17 10/16/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	12-1230pm <u>Rate</u> \$100.00	:30	NM 1	\$100.00
18 WSFA 10/16/17 10/16/17 JUDGE JUDY 1ST RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 1 1	330-4p <u>Rate</u> \$60.00	:30	NM 1	\$60.00
19 WSFA 10/16/17 10/16/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 1 1	5-530a <u>Rate</u> \$85.00	:30	NM 1	\$85.00
20 WSFA 10/16/17 10/16/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	5-530pm <u>Rate</u> \$185.00	:30	NM 1	\$185.00
21 WSFA 10/16/17 10/16/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	6-630pm <u>Rate</u> \$350.00	:30	NM 1	\$350.00
22 WSFA 10/16/17 10/16/17 Today In Alabama Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	6a-7a <u>Rate</u> \$175.00	:30	NM 1	\$175.00
23 WSFA 10/16/17 10/16/17 ENTERTAINMENT TONIGH Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	11630-7p <u>Rate</u> \$215.00	:30 •	NM 1	\$215.00
24 WSFA 10/16/17 10/16/17 NBC Today Show Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	7-9am <u>Rate</u> \$115.00	:30	NM 1	\$115.00
25 WSFA 10/21/17 10/21/17 WSFA 12 News at Ten - Sa Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1- 1	t 10-1030pm <u>Rate</u> \$175.00	:30	NM 1	\$175.00

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 Contract / Revision
 Alt Order #

 1836570 /
 08838604

 Contract Dates
 Product
 Estimate #

 10/16/17 - 10/22/17
 D. JONES SENATE CO 5055

*Line Ch Start Date End Date Description	Start/End Time	Spots Days Length Week		TypeSpo	ots	Amount
Start Date End Date Weekdays Spots/Week	Rate					
26 WSFA 10/21/17 10/21/17 WSFA 12 News at Six-Sat	Sa 6-7pm <u>Rate</u> \$80.00	:30	•	NM	1	\$80.00
27 WSFA 10/21/17 10/21/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1- 1	6-8am <u>Rate</u> \$45.00	:30		NM	1	\$45.00
E 28 WSFA 10/22/17 10/22/17 WSFA 12 NEWS @ 1030P 3 Start Date	<u>Rate</u> \$150.00 <u>Start/End Time</u>	:30 Weekdays LengthSt :30	* <u>Rate</u> \$150.00	NM <u>Type</u> <i>NM</i>	0	\$0.00
Credited 29 WSFA 10/22/17 10/22/17 WSFA 12 News at Five-Sun Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1 1	Su 5-530p <u>Rate</u> \$90.00	:30		NM	1	\$90.00
30 WSFA 10/22/17 10/22/17 NET NBC Sunday Today Sh Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1		:30	•	NM	1	\$45.00
31 WSFA 10/22/17 10/22/17 NET NBC Meet The Press Start Date	8-9a <u>Rate</u> \$45.00	:30		-NM	1 .	\$45.00
32 WSFA 10/22/17 10/22/17 WSFA News Sunday AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	9-930a <u>Rate</u> \$20.00	:30		NM	1	\$20.00
33 WSFA 10/19/17 10/19/17 WSFA 12 News at Ten - MF Start Date	10-1035pm <u>Rate</u> \$275.00	:30	•	NM	1	\$275.00
34 WSFA 10/19/17 10/19/17 Tonight Show Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 1 1	1035-1137pm <u>Rate</u> \$115.00	:30		NM	1	\$115.00
35 WSFA 10/19/17 10/19/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1	1230-130p <u>Rate</u> \$150.00	:30		NM	1	\$150.00
36 WSFA 10/19/17 10/19/17 RIGHT THIS MINUTES Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1 Spot Ch Date Range Description	130-2p <u>Rate</u> \$30.00 <u>Start/End Time</u>	:30 Weekdays Length	Rate	NM <u>Type</u>	. 0	\$0.00
1 WSFA 10/16/17-10/22/17 RIGHT THIS MINUTES Credited	130-2p	Th :30	\$30.00 	NM		
37 WSFA 10/19/17 10/19/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1	M-F 4-430P <u>Rate</u> \$60.00	:30	•	NM	1	\$60.00
38 WSFA 10/19/17 10/19/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	M-F 430-5P <u>Rate</u> \$75.00	:30		NM	1	\$75.00
39 WSFA 10/19/17 10/19/17 Today in Alabama 5am	5-530a	:30		NM	1	\$85.00

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Contract / Revision Alt Order # 1836570 08838604

Contract Dates Product Estimate # 10/16/17 - 10/22/17 D. JONES SENATE CO 5055

Advertiser Original Date / Revision 10/18/17 / 10/18/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spot Days Length Wee		Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	<u>Rate</u> \$85.00		· · · · · · · · · · · · · · · · · · ·		
40 WSFA 10/19/17 10/19/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1	528am-6am <u>Rate</u> \$100.00	:30	•	NM 1	\$100.00
41 WSFA 10/19/17 10/19/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	6a-7a <u>Rate</u> \$175.00	:30		NM 1	\$175.00
42 WSFA 10/19/17 10/19/17 ENTERTAINMENT TONIGH Start Date	1⊓630-7p <u>Rate</u> \$215.00	:30	-	NM 1	\$215.00
43 WSFA 10/19/17 10/19/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	7-9am <u>Rate</u> \$115.00	:30	•	NM 1	\$115.00
44 WSFA 10/19/17 10/19/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	9-10am <u>Rate</u> \$50.00	:30		NM 1	\$50.00
45 WSFA 10/17/17 10/17/17 WSFA 12 News at Ten - MF Start Date	10-1035pm <u>Rate</u> \$275.00	:30		NM 1	\$275.00
46 WSFA 10/17/17 10/17/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 -1 1	1035-1137pm <u>Rate</u> \$115.00	:30		NM 1	\$115.00
47 WSFA 10/17/17 10/17/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 -1 1	12-1230pm <u>Rate</u> \$100.00	:30		NM 1	\$100.00
48 WSFA 10/17/17 10/17/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 -1 1	M-F 4-430P <u>Rate</u> \$60.00	:30		NM 1	\$60.00
49 WSFA 10/17/17 10/17/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 -1 1	M-F 430-5P <u>Rate</u> \$75.00	:30		NM 1	\$75.00
50 WSFA 10/17/17 10/17/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 -1 1	5-530a <u>Rate</u> \$85.00	:30		NM 1	\$85.00
51 WSFA 10/17/17 10/17/17 WSFA 12 News at Five <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 -1 1	5-530pm <u>Rate</u> \$185.00	:30	•	NM 1	\$185.00
52 WSFA 10/17/17 10/17/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 -1 1	528am-6am <u>Rate</u> \$100.00	:30		NM 1	\$100.00
53 WSFA 10/17/17 10/17/17 WSFA 12 News at Six - MF Start Date	6-630pm <u>Rate</u> \$350.00	:30	_	NM 1	\$350.00
54 WSFA 10/17/17 10/17/17 ENTERTAINMENT TONIGHT Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 -1 1	1630-7p <u>Rate</u> \$215.00	:30		NM 1	\$215.00

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 Contract Dates
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 10/16/17 - 10/22/17
 D. JONES SENATE CO 5055

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 10/18/17 / 10/18/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate Type S	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate		T	····	
55 WSFA 10/17/17 10/17/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/17 -1 1	7-9am <u>Rate</u> \$115.00	:30	MM	1	\$115.00
56 WSFA 10/17/17 10/17/17 This Is Us Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/17 -1 1	8-9pm <u>Rate</u> \$600.00	:30	· NM	1	\$600.00
57 WSFA 10/18/17 10/18/17 WSFA 12 News at Ten - MF Start Date	10-1035pm <u>Rate</u> \$275.00	:30	NM	1	\$275.00
58 WSFA 10/18/17 10/18/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	1035-1137pm <u>Rate</u> \$115.00	:30	NM	1	\$115.00
59 WSFA 10/18/17 10/18/17 NET Days of Our Lives Start Date	1230-130p <u>Rate</u> \$150.00	:30	NM	1	\$150.00
60 WSFA 10/18/17 10/18/17 WSFA 12 News at Noon <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	12-1230pm <u>Rate</u> \$100.00	:30	NM	1	\$100.00
61 WSFA 10/18/17 10/18/17 JUDGE JUDY 1ST RUN Start Date	330-4p <u>Rate</u> \$60.00	:30	NM	1	\$60.00
62 WSFA 10/18/17 10/18/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1	M-F 4-430P <u>Rate</u> \$60.00	:30	MM	1	\$60.00
63 WSFA 10/18/17 10/18/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	M-F 430-5P <u>Rate</u> \$75.00	:30	NM	1	\$75.00
64 WSFA 10/18/17 10/18/17 WSFA 12 News at Five Start Date	5-530pm <u>Rate</u> \$185.00	:30	NM	1	\$185.00
65 WSFA 10/18/17 10/18/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	528am-6am <u>Rate</u> \$100.00	:30	NM	1	\$100.00
66 WSFA 10/18/17 10/18/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 10/16/17 10/22/171 1	6-630pm <u>Rate</u> \$350.00	:30	NM	1	\$350.00
67 WSFA 10/18/17 10/18/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	6a-7a <u>Rate</u> \$175.00	:30 •	NM	1	\$175.00
68 WSFA 10/18/17 10/18/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	9-10am <u>Rate</u> \$50.00	:30	NM	1	\$50.00
69 WSFA 10/19/17 10/19/17 RIGHT THIS MINUTES <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/16/17 10/22/171 1	130-2p <u>Rate</u> \$30.00	:30	NM	1	\$30.00
E 70 WSFA 10/18/17 10/22/17 Today In Alabama	6a-7a	:30	NM	1	\$175.00

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1836570) /	08838604

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 D. JONES SENATE CO 5055

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 10/18/17 / 10/18/17

*Line Ch Start Date	End Date Description	I	Start/End Time	Days	Spots/ Length Week · Rate	TypeS	Spots	Amount
	<u> Date</u> <u>Weekdays</u> 22/17wTF	Spots/Week 1	<u>Rate</u> \$175.00					
Start Date End	10/21/17 NBC Saturda <u>I Date Weekdays</u> 22/17S-	ay Today Show <u>Spots/Week</u> 1	6-8am <u>Rate</u> \$45.00		:30	NM	1	\$45.00
Start Date End	10/22/17 Late News <u>Date Weekdays</u> 22/17S	Spots/Week 1	1030p-1130p <u>Rate</u> \$150.00		:30	MM	1	\$150.00
Start Date End	10/22/17 WSFA 12 Ne <u> Date Weekdays</u> 22/17S	ews at Five-Sun Spots/Week 1	Su 5-530p <u>Rate</u> \$90.00		:30	NM	1	\$90.00
		,		Totals			71	\$9,745.00

 Time Period
 # of Spots
 Gross Amount
 Agency Comm.
 Net Amount

 09/25/17 -10/22/17
 71
 \$9,745.00
 (\$1,461.75)
 \$8,283.25

 Totals
 71
 \$9,745.00
 (\$1,461.75)
 \$8,283.25

Signature:	Date:	
•		

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.

AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN WORKSHEET ORDER TRF# 1836570 #0 \$\$\$ MOD# 1: APPROVED REV 8838604 HEADLINE#

REP \$\$\$

OCT15/17 16.08
*** WSFA-TV *** 703-516-9680 STATION * * CHANGES * * FROM FAX# RISK ::: REPORT CREDIT HARRIS

6.08 Н # OCT15/17 SALESMAN REGIONAL (H) EDDINS SCATTERGOOD DATE LOCAL RYAN OFF.# JEFF WA-CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) NEEDED 650 ORDER, Н BILLING SUITE# (LINE, SE, CO-OP JONES/D/SEN/AL COMMENTS: 8838604 MEDIA 75 PKWY 30339 PARTNERS WK-1 # GA 900 CIRCLE EST#5055 CONTRACT OCT22/17 ATLANTA, POLI/D CANAL TAX COMM NAME NAME STATE SENATE DATES OCT16/17 AGY. ADV. JONES Ω. TAX FLIGHT # ORDER # PRDCT CITY ADV AGY

STA:

SCHEDULE CASH IN ADVANCE Ø SI THIS **** IJ CON

SENT TO: SE, SUITE#1650 BE ALL INVOICES ARE TO BE 900 CIRCLE 75 PARKWAY 30339 ВA ATLANTA,

COMMITTEE DOUG JONES FOR SENATE

MISSED: BONUS MAKEGOOD OFFERS: TO PRINT UNRESL NO BUYS STATION

OFFER: TU-F/600A-700A SAT/600A-800A

\$175.00 \$45.00 PLEASE CONFIRM GOOD. TO MAKE OCT21 #8833632 FROM HDL CMT:WE HAD \$220.00 CMT:THANKS, DENICE \$9,435.00

TOTAL SPOTS

CONTRACT TOTAL

PLS ADVISE (OCT15/17)

30s 30s

OCT17

\$9,435.00 OCT/17

0/0 WIYC % WBMM 0% CABL **⊘** WCOV 5.4% WAKA EAKA w % WNCF 41% WSFA \$23,012 TOTALS

SHARES ACCURATE

MARKET

SVC- NSI

DEMOS- RA35+*

AGENCY TEL# 703-528-9387 REP: REP HEADLINE# 8838604 TRF# 1836570 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

703-516-9680 * * CHANGES * * RISK !!! REPORT FROM REP FAX# CREDIT HARRIS CREDIT ADVISORY: ORDER WORKSHEET

OCT16/17 17.19 *** WSFA-TV ***

17 OCT16/17 SALESMAN REGIONAL (H) EDDINS SCATTERGOOD DATE LOCAL RYAN OFF.# JEFF WA-CLASS: NATL. PRSN BUYER NAME SALES 凡氏尸.# INVOICE) BILLING NEEDED ORDER 1650 SUITE# (LINE, SE, CO-OP POLI/D JONES/D/SEN/AL COMMENTS: PARTNERS MEDIA # 8838604 PKWY 30339 WK-1 75 EST#5055 900 CIRCLE CONTRACT OCT22/17 ATLANTA CANAL TAX COMM NAME AGY. NAME STATE SENATE FLIGHT DATES OCT16/17 ADV. JONES ۵. TAX # ORDER PRDCT # # CILX ADV AGY

REVISED ORDER M2 OKD AS LINE 70-71 REP:

\$220 WAS MOVED FROM HDLN: 8833632 DUE TO NA/FLIGHT ENDING PLS CONFM RYAN PREVIOUS TTL \$9,435 REVISED TTL, \$9,655 THANKS JASMINE FOR

STA:

**** THIS IS A CASH IN ADVANCE SCHEDULE **** S CON

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 900

30339 ATLANTA, DOUG JONES FOR SENATE COMMITTEE

:LINE#:REP :CD:		TIME	TIME PERIOD	: LGTH	SEC.	 O	RATE	** *	START	•• •	END:	:SPTS: WEEK	WEEK :	DAYS	: TOTL:
PAG	ENCK	ADVER	AGENCY ADVERTISER CODE = AGENCY PRODUCT CODE = 967	AGENCY ADVERTISER CODE = 836 AGENCY PRODUCT CODE = 967	336	. . A	GENCY EST#	= 5055	55					•	
A 07 A MERCARA	09	A 600A-700A	OA-700A	30	0		\$175.00	ਜ	10/17	10	10/20	7	.,	TU-F	FI.

PLEASE CONFIRM WE HAD \$220.00 FROM HDL #8833632 TO MAKE GOOD. THANKS, DENICE COM1: ORD

FAX# RISK !!! REPORT F CREDIT AGENCY REP: TEL# 703-528-9387 CREDIT ADVISORY: ORDER WORKSHEET

1836570 \$\$\$

HEADLINE# 8838604 TRF# MOD# 1: UNAPPROVED REV #1

REP \$\$\$

OCT16/17 17.19

703-516-9680

*** WSFA-TV

CHANGES

FROM REP

DAYS WEEK INVI :SPTS: DATE END START DATE RATE ٠. Ы S LGTH .. . PERIOD TIME : CD: : LINE#

:TOT: :SPTS: SAT 10/21 10/21 \$45.00 30 600A-800A ď 71 :LINE#:REP

PLEASE CONFIRM TO MAKE GOOD. SATURDAY TODAY
WE HAD \$220.00 FROM HDL #8833632
THANKS, DENICE
MAKEGOOD MADE UP OF LINES 70-71 PROGRAM: ORD COM1: ORD COM2:

OFFERS: STATION MAKEGOOD PART OF A

\$45.00 PLEASE CONFIRM \$175.00 30s 30s GOOD. TO MAKE #8833632 OCT17 OCT21 HDL FROM & SAT/600A-800A CMT:WE HAD \$220.00 CMT:THANKS, DENICE OFFER: TU-F/600A-700A MISSED: BONUS OK.D

TOTAL CONTRACT TOTAL \$9,655.00 OCT/17

\$9,655.00 70

PLS ADVISE (OCT16/17)

0% WIYC 0% WBMM 0 CABL C1 º/o WCOV 54 % % WAKA EAKA % % O M ESFA WNCF 41% WSFA TOTALS \$23,012 MARKET

SHARES ACCURATE

SVC- NSI DEMOS- RA35+*

N-PROGRAM NAME M-MAKEGOOD L-LENGTH DE-DELETE E-EFF DATES C-CANCELLED B-BUY TYPE A-ADD MOD CODE *-MULTIPLE

Z-COMMENTS

Y-DAYS

X-LATE

T-TIME

WEEK

PER

S-SPOTS

R-RATE

Q-PAID PGM

P-CLASS, PLAN, SECT

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN

REP HEADLINE# 8838604 TRF# 1836570 \$\$\$ MOD# 1: APPROVED REV #1 \$\$\$

OCT17/17 10.00
*** WSFA-TV *** REPORT FROM STATION RISK !! CREDIT HARRIS AGENCY ORDER WORKSHEET

703-516-9680

FAX#

10.00 # OCT17/17 SALESMAN REGIONAL (H) EDDINS SCATTERGOOD DATE LOCAL RYAN OFF.# JEFF WA-CLASS: NATL NAME PRSN BUYER SALES **R**EP.# INVOICE) BILLING NEEDED 1650 ORDER, SUITE# (LINE, S E CO-OF POLI/D JONES/D/SEN/AL COMMENTS: MEDIA # 8838604 PKWY 30339 CANAL PARTNERS WK-175 ВA EST#5055 900 CIRCLE CONTRACT OCT22/17 ATLANTA, TAX COMM NAME NAME STATE SENATE OCT16/17 ADV. CONES FLIGHT DATES TAX # # ORDER PRDCT CITY AGY ADV

REP:

TO NA/FLIGHT ENDING 8833632 DUE REVISED ORDER
M2 OKD AS LINE 70-71
PREVIOUS TTL \$9,435
REVISED TTL, \$9,655
\$220 WAS MOVED FROM HDLN:

THANKS JASMINE FOR RYAN PLS CONFM

STA:

* * * * A CASH IN ADVANCE SCHEDULE SI SIHL **** Σ NON

INVOICES ARE TO BE SENT TO: CIRCLE 75 PARKWAY SE, SUITE#1650 ARE TO 30339 ATLANTA, ALL 900

SCHEDULED CONTRACT DOUG JONES FOR SENATE COMMITTEE NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. STATION MAKEGOOD OFFERS: MISSED: BONUS OK'D

OFFER: TU-F/600A-700A

S \$175.00 S \$45.00 PLEASE CONFIRM 30s 30s GOOD. MAKE TO #8833632 OCT21 FROM HDL & SAT/600A-800A CMT:WE HAD \$220.00 DENICE CMT: THANKS

OCT17

\$9,655.00 CONTRACT TOTAL SPOTS TOTAL

PLS ADVISE

(OCT16/17)

GENERATION

FOR

CREDIT HARRIS AGENCY TEL# 703-528-9387 CREDIT ADVISORY: ORDER WORKSHEET REP: TRF# 1836570 #0 \$\$\$

MOD# 2: APPROVED REV

HEADLINE# 8838604

OCT17/17 10.13

703-516-9680

FAX# _. _.

FROM STATION * * CHANGES * *

REPORT

RISK

*** WSEA-TV

.13 10. # SALESMAN 7 REGIONAL OCT17 (H)EDDINS SCATTERGOOD DATE LOCAL RYAN OFF.# JEFF WA-CLASS: NATL. PRSN NAME BUYER SALES REP.# INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, CO-OP S E JONES/D/SEN/AL COMMENTS: PARTNERS MEDIA 8838604 PKWY 30339 WK-1 75 # GA G CONTRACT EST#5055 CIRCLE OCT22/17 ATLANTA, POLI/D CANAL 006 TAX COMM NAME NAME STATE SENATE OCT16/17 ADV. AGY. JONES DATES Ω TAX FLIGHT ORDER # # PRDCT CITY ADV AGY

STA:

SCHEDULE ADVANCE Z CASH ď TS THIS **** Σ NOU CO

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 GA ATLANTA,

30S 30S AIR 1030P-1130P OCT22 OCT22 MISSED: SUN/1030P-1100P OFFER: SUN/1030P-1130P COMMITTEE SENATE DOUG JONES FOR STATION MAKEGOOD OFFERS M3 UNRESL BUY#28 TO PRINT NO BUYS

(OCT17/17) PLS ADVISE

\$150.00 \$150.00 PLEASE

(OCT17/17) PLS ADVISE THEY THEY ACCEPT, \$90.00 308 OFFER:SUN/500P-530P OCT22 CMT:WE HAD \$90 FROM HDL #8833632 TO RE-SPEND. IF MISSED: BONUS UNRESL Σ

CMT: NEWS WILL AIR AFTER NFL AND WILL

DENICE

THANKS,

CMT: CONFIRM.

THANKS, DENICE

PLEASE CONFIRM.

BE DOUBLING UP.

CMT:WILL

\$9,65 TOTAL CONTRACT TOTAL 655.00 6 4 OCT/17

7.0 5.00

0

WIYC

0%

WBMM

%

CABL

(<u>)</u>

WCOV

5.4 % %

WAKA EAKA

% % O 0

WNCF ESFA

0/0

41

WSFA

3,012

\$2

TOTALS

MARKET

SHARES ACCURATE

SVC- NSI DEMOS- RA3

TEL# 703-528-9387 REP: TEL# 703-528 CREDIT ADVISORY: ORDER WORKSHEET REP HEADLINE# 8838604 TRF# 1836570 \$\$\$ MOD# 2: UNAPPROVED REV #1 \$\$\$

#

AGY ADV

CREDIT HARRIS AGENCY

*** WSFA-TV FROM REP RISK !!! REPORT F

703-516-9680

FAX#

OCT18/17 10.09

SALESMAN (H) SCATTERGOOD EDDINS RYAN OFF.# JEFF WA PRSN BUYER NAME SALES **REP.#** 1650 SUITE# SE, POLI/D JONES/D/SEN/AL CANAL PARTNERS MEDIA PKWY 30339 75 G.A 900 CIRCLE ATLANTA, NAME NAME ADV. AGY.

CLASS: NATL INVOICE) ORDER, (LINE, COMMENTS: # 8838604 EST#5055 CONTRACT COMM SENATE JONES # ORDER PRDCT

REGIONAL

LOCAL

CO-OP WK-1 OCT22/17 TAX STATE FLIGHT DATES OCT16/17 TAX CITY

BILLING NEEDED

10.09

OCT18/1

DATE

REVISED ORDER M3 OKD AS LINE 72 M4 OKD AS LINE 73 REP:

8833632 DUE TO NA/FLIGHT ENDED HDLN: WAS MOVED FROM PLS CONFM 06\$

RYAN THANKS JASMINE FOR

NOU

STA:

SCHEDULE **** A CASH IN ADVANCE SI SIHL **** S

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 ATLANTA,

DOUG JONES FOR SENATE COMMITTEE

28 X

: TOTL:	:SPTS:
DAYS	
WEEK	INVT:
:SPTS:	: /WK:
END	DATE
	•
START	DATE
••	••
RATE	
	.,
SEC	••
LGTH	
PERIOD:	**
TIME	
:CD:	: #:
:LINE#:REP	: LINE

0

SUN

0

10/22

10/22

5055

1

AGENCY EST# \$150.00 836 30 967 II AGENCY ADVERTISER CODE AGENCY PRODUCT CODE = 9 1030P-1100P Ø

10:30P

AT WSFA 12 NEWS WSFA 12 NEWS PROGRAM : CON COM1:

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENORDER WORKSHEET

1836570 \$\$\$

REP HEADLINE# 8838604 TRF# \$\$\$ MOD# 2: UNAPPROVED REV #1

*** WSFA-TV * * CHANGES * * FROM REP RISK !!! REPORT F CREDIT AGENCY

OCT18/17 10.09

703-516-9680

FAX#

S :TOTL:	1		Н	
DAYS	SUN	•	SUN	
WEEK:	>		>	
:SPTS: : /WK:	Н		Τ'	THEY
END DATE	10/22	PLEASE	10/22	
: START : DATE	10/22	0P-1130P. /WK	10/22	. IF THEY ACCEPT,
RATE	\$150.00	WILL AIR 1030P-1130P. 28 FOR 1 SPOT/WK	.00.06\$	2 TO RE-SPEND.
TIME PERIOD : LGTH : SEC :	30	PROGRAM: SUNDAY LATE NEWSAFTER NFL ORD COM1: NEWS WILL AIR AFTER NFL AND WILL AIR 1030P-ORD COM2: CONFIRM. THANKS, DENICE THIS IS A MAKE-GOOD FOR OCT22 ON LINE-28 FOR 1 SPOT/WK	30	SUNDAY 5P NEWS WE HAD \$90 FROM HDL #8833632
TIME PERIOD	A 1030P-1130P	SUNDAY LATE INEWS WILL AIR CONFIRM. THAMMAKE-GOOD FOR	500P-530P	SUNDAY 5P NEWS WE HAD \$90 FROI
:LINE#:REP :CD:	72 A 1	PROGRAM: ORD COM1: ORD COM2: THIS IS A	73 A 5	PROGRAM : ORD COM1:

(OCT17/17) PLS ADVISE \$150.00 \$150.00 PLEASE OCT22 OCT22 AND WILL AIR 1030P-1130P. THANKS, DENICE CMT: NEWS WILL AIR AFTER NFL MISSED: SUN/1030P-1100P OFFER: SUN/1030P-1130P CMT: CONFIRM. STATION MAKEGOOD OFFERS: BUY#28 OK.D

DENICE

THANKS,

PLEASE CONFIRM.

WILL BE DOUBLING UP.

ORD COM2:

PLS ADVISE (OCT18/17) THEY THEY ACCEPT, \$90.00 DENICE 308 THANKS, OFFER:SUN/500P-530P
CMT:WE HAD \$90 FROM HDL #8833632 TO RE-SPEND. IF CMT:WILL BE DOUBLING UP. PLEASE CONFIRM. MISSED: BONUS OK'D Ω4

\$9,745.00

TOTAL

CONTRACT

TOTAL SPOTS

% WIYC % WBMM 0% CABL V) WCOV 54% 0% WAKA % % O 0 ESFA WNCF 418 WSFA \$23,012 TOTALS MARKET

SHARES ACCURATE

\$9,745.00

JCT/17

DEMOS- RA35+* SVC- NSI

*-MULTIPLE L-LENGTH 'M-MAKEGOOD 'N-PROGRAM NAME Z-COMMENTS Y-DAYS X-LATE DE-DELETE E-EFF DATES T-TIME WEEK S-SPOTS PER C-CANCELLED R-RATE Q-PAID PGM B-BUY TYPE P-CLASS, PLAN, SECT A-ADD MOD CODE

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN ORDER WORKSHEET TRF# 1836570 #1 \$\$\$ REP HEADLINE# 8838604 \$\$\$ MOD# 2: APPROVED REV

OCT18/17 10.43 *** WSFA-TV 703-516-9680 STATION RISK !!! REPORT EROM FAX# CREDIT AGENCY

10.43 # OCT18/17 SALESMAN REGIONAL (H) EDDINS SCATTERGOOD DATE LOCAL RYAN OFF.# JEFF WA-CLASS: NATL. PRSN NAME BUYER SALES REP.# INVOICE) BILLING NEEDED ORDER, 1650 SUITE# (LINE, SE CO-OP JONES/D/SEN/AL COMMENTS: CANAL PARTNERS MEDIA 8838604 PKWY 30339 WK-1 75 # GA 900 CIRCLE EST#5055 CONTRACT OCT22/17 ATLANTA POLI/D TAX COMM NAME NAME STATE JONES SENATE AGY. ADV. DATES OCT16/1 TAX # FLIGHT ORDER # PRDCT CILX ADV AGY

REVISED ORDER M3 OKD AS LINE M4 OKD AS LINE REP:

RYAN FOR PLS CONFM THANKS JASMINE

ENDED

8833632 DUE TO NA/FLIGHT

HDLN:

\$90 WAS MOVED FROM

STA:

SCHEDULE IN ADVANCE CASH Þ ΗS THIS **** Σ ZOC)

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 30339 ATLANTA, DOUG JONES FOR SENATE COMMITTEE CHANGES OF THIS ORDER HAVE BEEN APPROVED.

STATION MAKEGOOD OFFERS:

NOTICE:

 Σ_{4}

30S 30S AIR 1030P-1130P OCT22 OCT22 NFL AND WILL CMT:NEWS WILL AIR AFTER MISSED: SUN/1030P-1100P OFFER: SUN/1030P-1130P BUY#28 OK,D

(OCT17/17) PLS ADVISE

\$150.00 \$150.00 PLEASE

GENERATION

FOR

CONTRACT SCHEDULED

PLS ADVISE (OCT18/17)

THEY

THANKS, DENICE CMT: CONFIRM.

30S \$90.00 SND. IF THEY ACCEPT, THANKS, DENICE FER:SUN/500P-530P OCT22 CMT:WE HAD \$90 FROM HDL #8833632 TO RE-SPEND. IF PLEASE CONFIRM. DOUBLING UP. OFFER: SUN/500P-530P BE · MISSED: BONUS CMT:WILL OK'D

\$9,745.00 TOTAL CONTRACT TOTAL